

## ASK THE PROFESSIONAL



### Sue Jones on Real Estate

**Sue Jones is a REALTOR as well as Owner/Partner of Keller Williams Real Estate, Doylestown Office.**

**Experience:** Sue's experience spans over 30 years, providing professional help to both buyers and sellers in our local market.

**Designations/Memberships:** Holding the coveted GRI designation - Graduate of the Realtor Institute; Memberships in the National, Pennsylvania and Bucks County Association of Realtors.

**Education:** Sue feels that ongoing "fine tuning" of the ever-changing regulations, laws and procedures that guide the professional REALTOR to properly represent the public and which shape the Real Estate Industry are of the utmost importance, and this is her pledge and commitment.

**Why Real Estate as a Career?** When asked "What made you choose Real Estate as a career?" Sue answered "I wanted to be in a helping field and decided that Real Estate offered that, helping people with their most important investment."

By: Sue Jones  
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KELLER WILLIAMS  
Real Estate

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#### Condos vs Houses

**Q. Dear Sue, My fiancé and I are buying our first home and we are looking at condo communities, but we want to be sure that we are fully educated in the Pros and Cons of condo ownership. Please help! ~ T.F.**

**A.** Hello and happy to define for you ! Many people assume the difference between a **Condo** and a **House** is that one has a yard and one typically does not. There is much more to it than just that, and it is important to know all of the factors when deciding on which one to purchase.

Another area people can get confused about is the difference between a 'townhouse style' and an 'apartment style' **condo**. Both of these fall under "**condominium**", as **condo** is a TYPE of ownership. whereas Townhouse and Apartment both refer to the structural STYLE of the home.

Differences :

#### Houses

- Private yard.
- Maintenance outside is always required.
- Not required to ask anyone if you want to paint your outside door or put on a new light or a new mailbox.

- No condo fees.
- You are responsible for all insurance costs.
- You have total control (within the law) of what you can do to your property

#### Condos

- Generally freedom to do what you wish inside (within the law and your condo agreement), but outside you standardly would need permission from the condo board for any changes and or improvements.
- Monthly condo fees that often include water and sewage, and generally in the case of apartment style condos heat is sometimes also included (if it is hot water heat, watch out for electrical heat).
- Exterior maintenance including snow removal and landscaping is taken care of by the condo association (from your monthly condo fees). Occasionally walk way snow removal is your responsibility.
- Insurance that covers the exterior and the building structure itself are part of your condo fees (but you will need your own personal insurance for the interior and personal affects, much like renters insurance).

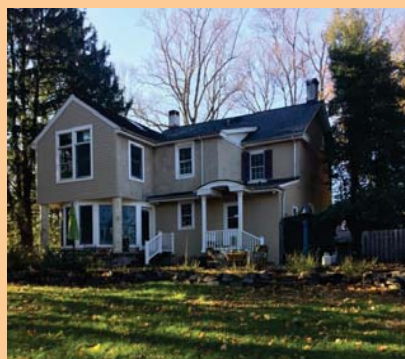
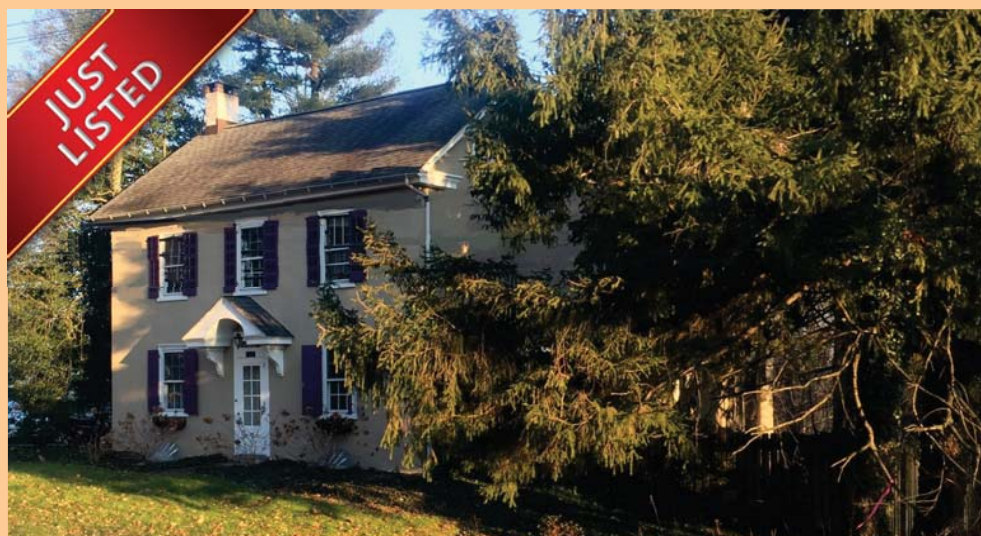
To be continued in the April/ May Publication.

#### Testimonial

Dear Sue,  
I am just loving this house. I will always be grateful to you for how you fought to get this house for me. And the poinsettia is still delighting me. - M. G.

**SUE JONES** REALTOR, GRI  
Owner/Partner

'I have 30+ years experience  
bringing Buyers and Sellers together'  
**Featured Listing**



**2321 Lower State Road, Doylestown Township \$555,000**  
Additional Photos/Details & Video at [www.2321LowerStateRoad.com](http://www.2321LowerStateRoad.com)

Call Sue Direct for Your Private Preview: 215.262.4422

**kw**  
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